

Legal & Income Protection Checklist

Use this checklist to see where you may be exposed to financial loss, legal liability, or unnecessary stress.

TENANT SCREENING

- ☐ Do you verify income (minimum 3x rent)?
- ☐ Do you run credit, background, and eviction reports?
- ☐ Do you verify rental history with prior landlords?
- ☐ Do you follow Fair Housing laws in your screening process?
- ☐ Do you have written, consistent approval criteria?

LEASE PROTECTION

- ☐ Is your lease Florida-compliant and recently updated?
- ☐ Does your lease clearly outline late fees and grace periods?
- ☐ Does it include maintenance responsibility language?
- ☐ Are security deposit terms properly disclosed?
- ☐ Does your lease protect you from HOA violations?

RENT COLLECTION SYSTEM

- ☐ Do you have automated online payment options?
- ☐ Do you enforce late fees consistently?
- ☐ Do you send proper notices immediately when rent is late?
- ☐ Do you have a documented eviction timeline process?

SECURITY DEPOSITS

- ☐ Are deposits held in a separate trust account?
- ☐ Did you provide proper written notice within 30 days (Florida requirement)?
- ☐ Do you document move-in and move-out conditions with photos?
- ☐ Do you follow Florida's deposit return timelines?

MAINTENANCE & LIABILITY

- ☐ Do you complete regular property inspections?
- ☐ Do you respond to maintenance within reasonable timeframes?
- ☐ Do you document all repair communication?
- ☐ Do you carry proper landlord insurance?

FINANCIAL PERFORMANCE

- ☐ Are you pricing rent based on current market data?
- ☐ Are you tracking vacancy loss?
- ☐ Do you know your true cash flow after expenses?
- ☐ Are you maximizing tax-deductible expenses?

HOW DID YOU SCORE?

0–5 Checked: Your property may be legally and financially exposed.
6–12 Checked: You're doing well, but improvements could increase protection.
13+ Checked: Strong management foundation — but professional oversight may still increase profitability.

Reminder Notes

One bad tenant can cost \$5,000–\$15,000 in damages and lost rent.

Outdated leases are one of the biggest legal risks for landlords.

Delayed enforcement leads to longer vacancies and lost income.

Improper deposit handling can result in penalties and lawsuits.

Neglected maintenance increases liability risk.

Many landlords underprice their property by \$200–\$500/month.

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